

## Before the Board mtg:

- OK Agenda
- ✓ NS Nick's finance sheets
- ~~BC Bookings report?~~
- ~~BC Revenue projections?~~
- ✓ BK status of the company letter from Brewster
- ~~OK Projects report, Partners report~~
- ✓ NS Company objectives

10-12 company business

12:00-1:30 ~~Break~~ Lunch, info

12:30-1pm Break

1-4 publishing businesses  
+ company structure strategy

## Food

### Invitees:

Brewster  
John  
Bill  
Alan Morgan  
Mark : All of it? 10-1  
Bruce : ~~All of it?~~

### Issues:

Business strategy  
Finance strategy

### Co. business

- stock option
- engineer salary
- bond indenture
- past minutes
- last yr's financials
- forecasts
- hiring status
- space / rent facilities
- hot projects
- Tom Berlin

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100



when - 2000

7-20-68

*[Faint handwritten notes at the bottom of the page]*

1/2/20

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2000 10 10

# WAIS Inc

Wide Area Information Servers  
1040 Noel Drive  
Menlo Park, California 94025  
415-617-0444  
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## FAX Cover Sheet

CONFIDENTIAL

Date: 9/19/94

To: Allen Morgan

FAX: 493-6811

Phone: 493-~~93884085~~

From: Brewster Kahle

FAX: 617-04445

Phone: 327-65132

Pages Transmitted (including cover sheet): 3

Remarks:

CONFIDENTIAL

# WAIS Inc

*Wide Area Information Servers*

September 18, 1994

Allen Morgan  
FAX: 415- 496-4085

Allen:

Good to talk at Digital World-- interesting show. I had a good lunch with Jon Feiber.

I am getting ready for the board meeting this Friday and want to make sure we are on track for a few things. I am trying to get a packet of info out tomorrow, which is not impacted by this letter, but I wanted to let you know it is coming.

Old Business:

- Minutes for the June 30 board meeting where bonuses for the officers were approved. Again, the amounts were \$40k for Brewster, \$20k for John Duhring and Bruce Gilliat.

- Letters to John and Bruce about that bonus.

- There was a 10% interest on personal loans to the company approved in a board meeting a while ago. I want to make sure it made it into the minutes because I was paid that on June 30. Maybe reapproving this would make sense.

New Business:

- Approve minutes from the last meetings?
- Anything to do to change in corporate counsel?
- Shall we commit to getting the legal survey done by a particular date?
- Should we shoot for a date for the stock incentive plan?

- I would like to get paid back for my personal loan to the company, is there any paperwork needed?

- What would be needed to make you the secretary of the company?

Sincerely yours,

A handwritten signature in black ink, appearing to be 'BK' or 'B Kahle', written in a cursive style.

Brewster Kahle

FAX

415-496-4085

415-493-6811

~~Not~~